

ELIZABETH D. ARANGIO
EDUCATIONAL AND PROFESSIONAL BACKGROUND

Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND YOUR PROFESSIONAL EXPERIENCE.

A. I graduated from the University of Massachusetts in 1991 with a Bachelor of Business Administration. In 1995, I graduated from Bentley College with a Master of Business Administration. From 1991 to 1994, I worked as a Gas Accounting Analyst in the Marketing Operations Department at Algonquin Gas Transmission Company. In 1994, I joined Boston Gas Company as a Gas Supply Analyst. In 1997, I was promoted to Group Leader Transportation Services, with responsibility for managing all activities associated with the customer-choice program. In 1998, I was promoted to Director of Gas Acquisition and Transportation Services with responsibility for the administration of the Company's gas-resource portfolio and customer-choice program in Massachusetts and, as of 2000, the resource portfolio of EnergyNorth Natural Gas, Inc in New Hampshire. In February 2004, I assumed the additional responsibility of gas supply planning for the former KeySpan Corporation New York and Long Island resource portfolios. Following the acquisition of KeySpan Corporation by National Grid, plc, I was named to my current position with the added responsibility for the National Grid gas resource portfolios in upstate New York and in Rhode Island.

Q. ARE YOU A MEMBER OF ANY PROFESSIONAL ORGANIZATIONS?

A. I am a member of the Northeast Gas Association and the New England-Canada Business Council.

Q. HAVE YOU PREVIOUSLY TESTIFIED IN REGULATORY PROCEEDINGS?

A. Yes. I have testified in a number of regulatory proceedings before the New Hampshire Public Utilities Commission, the Massachusetts Department of Public Utilities, and the Rhode Island Public Utilities Commission on a variety of gas supply matters.

THEODORE E. POE, JR.
EDUCATIONAL AND PROFESSIONAL BACKGROUND

Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND YOUR PROFESSIONAL EXPERIENCE.

A. I graduated from the Massachusetts Institute of Technology in 1978 with a Bachelor of Science Degree in Geology. From 1981 to 1989, I worked as a Research Associate with Jensen Associates, Inc. of Boston where I was responsible for the development of a variety of computer forecasting models of natural gas supply and demand for interstate pipeline and local distribution companies. In 1989, when I joined Boston Gas Company, I was responsible for modeling and forecasting the natural gas resource requirements of its customers. Since 1998, I have assumed the added responsibilities of forecasting the requirements of Essex Gas Company, Colonial Gas Company and EnergyNorth Natural Gas, Inc. d/b/a National Grid NH.

Q. ARE YOU A MEMBER OF ANY PROFESSIONAL ORGANIZATIONS?

A. I am a member of the Northeast Gas Association, the New England-Canada Business Council and the American Meteorological Society.

Q. HAVE YOU PREVIOUSLY TESTIFIED IN REGULATORY PROCEEDINGS?

- A. Yes, I have testified in a number of proceedings before the New Hampshire
Public Utilities Commission and the Commonwealth of Massachusetts
Department of Public Utilities.

A. LEO SILVESTRINI

EDUCATIONAL AND PROFESSIONAL BACKGROUND

Q. PLEASE EXPLAIN YOUR RESPONSIBILITIES IN YOUR PRESENT POSITION WITH NATIONAL GRID.

A. I am the Manager of Gas Load Forecasting.

Q. PLEASE SUMMARIZE YOUR EDUCATIONAL BACKGROUND AND PROFESSIONAL EXPERIENCE.

A. I received a Bachelor of Arts Degree in History in 1973 from the State University of New York at Albany and a Master of Arts Degree in Economics from Tufts University in 1976. I have also received a certificate from the Northeastern University School of Business Management for the completion of the Management Development Program in 1987. I was hired by Boston Gas Company in October 1978 as an economic analyst in the Rate Department. Since then I have held the positions of Manager of Rates and Revenue Analysis, Director of Rates and Economic Analysis, Director of Market Planning and Development, Director Corporate Strategic Planning and Director Gas Resource Planning. In November 2009, I was named to my current position.

Q. WHAT IS YOUR POSITION WITH NATIONAL GRID?

A. I am the Manager of Gas Load Forecasting. I am primarily responsible for forecasting gas loads for National Grid's U.S. local gas distribution companies located in New England, downstate New York including Long Island and Upstate

New York for the purpose of supply planning, distribution system planning and sales revenue forecasting.

Q. PLEASE EXPLAIN YOUR ROLE IN PREPARING THE COMPANY'S INTEGRATED RESOURCE PLAN ("IRP").

A. I'm generally responsible for preparing National Grid's short and long term gas demand forecasts that feed the Company's supply planning operations, distribution system planning, and sales and budget forecasting. In this IRP I was responsible for the forecast of incremental demand section of the filing. I directed and prepared, and oversaw the preparation of the econometric models used to generate the gas demand forecasts, and I collaborated on the development of the demand-side resources used in the resource portfolio.